

Sales - B2B



About Trustami

We are a startup in the heart of Berlin and offer online businesses (e.g. Shops) the possibility to make use of their existing reputation in form of reviews, likes or followers on eBay, Facebook, Twitter, Dawanda etc. As unique service provider in Germany, we analyze all businesses on known marketplace and award the best providers compared with all others. Our technology won a prize from the Federal Ministry for Economic Affairs and Energy. Our overall goal is to build trust online and help everyone to interact and proof their trustworthiness.

Your tasks in our sales team

- Customer acquisition and consultancy focused sales process
- Co-working with our support and management
- Customer quality management with our CRM
- Support and optimize together with us existing sales strategies and approaches
- Observe and analyze markets and competitors

Your profile

- You communicate a lot and want to get first sales experience or want to enhance your existing sales skills/level.
- You are very good in writing and speaking in German or English
- Team-oriented and self-reliant working-style
- You are ambitious and have fun working for something you believe in

We offer

- Central location in Berlin (Schröder Str.5, 10115 Berlin)
- Flat hierarchies, dynamic & pragmatic startup atmosphere
- Part-time or full-time job with challenging and exciting tasks. We also give you the chance to get better in what you are doing and build a future in our company.
- Be part in our team and work together with us
- Cooking in our living kitchen & free coffee